Mobile: +1-407-739-1225 • Email: bethanyconfessore@gmail.com • Website: www.bethanyconfessore.com

Disney Parks Area Manager — Fireworks Production & Administration & Resorts

- > Tactical leader of the Fireworks Storage Facility (FSF), overseeing the daily operations and managing logistics of procuring, storing, delivering, and logging pyrotechnic product for WDW, DCL, and DLR
 - Manage team of salaried leaders, hourly non-union cast members, and IATSE technicians
- Provide financial reporting and analysis for senior and executive leadership, in partnership with DLE and Park Finance teams
- Manage Annual Operating Plan (AOP) for WDW Fireworks Administration & Production
- Provide oversight for IFP, Capital, and Facility projects at the FSF
- Identify, analyze, and improve upon existing business processes for optimization within Fireworks Production & Administration (FPA)
- Responsible for Inventory Accounting, including recent ATF audit that required detailed analysis of all transactions recorded for a three-year period
- Support compliance with all federal regulations applicable to WDW Fireworks Operations, provided by the ATF, DOT, & EPA
- Partner with Operations Training to develop and deliver training classes
- Support FPA Production Manager and Fireworks/SFX Designers for budgeting, permitting, and event logistics
- Provide leadership and support for WDW Fireworks Operations as Fireworks Duty Manager

Production Manager — Disney Parks LIVE Entertainment

- Responsible for all budgeting, logistics, and production for WDW Fireworks Special Events
- Partner with Park Finance teams for Fireworks AOP planning & special event budgeting
- Partner with Producers, Show Directors, Technical Directors, Technical Designers, Costumers, Entertainment Operations and other key internal partners to deliver projects efficiently, on time, and under budget
- Collaborated closely with Fireworks/SFX Design team to support creative initiatives while managing financial constraints
- Worked with Fireworks Storage Facility (FSF) leaders as well as key partners in Worldwide Safety, Quality Engineering, and Park Operations leaders to uphold fireworks OGs and business practices
- Liaison to Reedy Creek Fire Department (RCFD) for WDW Fireworks permitting
- Provided content for presentations to Finance and Executive Leadership

Project Manager — Experience Planning and Integration

- Liaison to Quality Engineering and Worldwide Safety to facilitate MR and Maximo[®] Job Plan development for Creative
- Entertainment and WDW Entertainment daily operations
- Partner with WS Auditing to develop new Business Standards for Entertainment Maximo[®] including development of new Boilerplate verbiage for Entertainment Job Plans
- Develop Training strategy customized to Entertainment Operations for Maximo[®]
- Partner with IT Developers to expand functionality within Maximo[®]
- Oversee Maximo[®] Implementation and Sustainment for all WDW Entertainment Venues
- Oversee sustainment of ESQwire show reporting system for WDW Entertainment Operations

Talent Casting Director — Walt Disney Entertainment

- Cast musicians and musical acts for Walt Disney World Resort, filling over 3,000 bookings per year
- Collaborated with Show Directors and creative teams to develop new talent offerings
- Provided content for presentations to executive leadership
- Recruited, auditioned, and cast talent for international contracts including TDL, TDS, and HKDL
- Negotiated and approved over 1,000 contracts per year on behalf of WDE
- > Served as member of WDW Negotiating Committee for AF of M collective bargaining negotiations
- Oversaw all casting, auditions, and booking for WDW Candlelight Orchestra

1998 - 2006, 2009 - 2011

2018 – Present

2017 - 2018, 2011 - 2013

2014 - 2017

Bethany Barnhorst Confessore

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Disney Parks	Operations, Team Leader — Disney Event Productions	2000 – 2002
& Resorts	 Developed Annual Operating Plan, managed all budgets, analyzed financial statements, and lea entertainment and audio visual production at Disney's Yacht & Beach and BoardWalk Resorts 	ad operations for convention
	▶ Increased gross revenues from \$5.2M to over \$6.7M and profit margin from 30% to 52%	
	• Managed diverse team of managers, union and non-union hourly cast members, and interns	
	▶ Created cross-functional flexible labor initiatives that were implemented company-wide	
	Guest Experience Manager — EPCOT & Downtown Disney Atmosphere Entertainment	2008, 2011, 2013 – 2014
	 Managed hourly entertainment cast members and contract talent performers 	
	Partnered with Entertainment Leadership and peer managers to develop and implement the first SharePoint site that displayed all WDWD AFM, Equity, and contract talent schedules	
	 Entertainment Duty Manager at EPCOT and Downtown Disney 	
	 Orchestra Manager for WDW Candlelight Orchestra 	
Additional Experience	Producer — Smooth Running, Inc	2008 – Present
	Select, manage, and contract all Course Entertainment acts for races such as: The Publix Florida Marathon & Half Marathon, Melbourne & Beaches Music Marathon, Cocoa Beach Half Marathon (40+ talent acts per race)	
	Partner with Race Staff on all race logistics, coordinating with law enforcement, race staff, volunteers, community business partners, and vendors	
	• Served as Technical Director and Production Stage Manager for Barbara Eden in Concert, presented as special event in 2015	
	• Responsible for all logistics including road closures, power, staging, and technical elements	
	Accountant — Wettstein & Saboff PA	2006 – 2009
	 Experience preparing tax returns and assisting Senior Accountants 	
	Experience with book keeping, internal auditing, A/P, A/R, invoicing, payroll, financial reporting for LLC/S-Corp	
	Member of Association of Certified Fraud Examiners	
	Director of Artistic Operations — Brevard Symphony Orchestra	2000 – 2010, 2013 – 2021
	Oversee artistic operations for professional symphony orchestra including personnel management, contract administration, musician payroll, guest artist support, and artistic budget	
	• Present artistic and related financial information to Executive Director and Board Treasurer	
	 Facilitate communication between orchestra management and musicians 	
	Support Music Director as needed for music licensing related to live video performances and reporting to ASCAP and BMI	
	Professional Violinist	1991 – Present
	• Perform for symphony orchestras including: Alabama Symphony, Orlando Philharmonic, BBC	Scottish Symphony
	Freelance performer for shows with Trans-Siberian Orchestra, Josh Groban, Rod Stewart, Il Divo, Mannheim Steamroller, Idina Menzel, Indigo Girls, Sarah Brightman, Andrea Bocelli, Diana Ross, Donna Summer, Ray Charles	
Technologies	Database Systems: SAP, Finale (fireworks industry inventory), Maximo, Access, ESQwire • Programming Languages: VBA (Excel), Python, SQL, VSCode • Business Intelligence Tools: Excel, Word, PowerPoint, Teams, OneNote, Outlook, AutoCAD	
Education	Master of Accounting and Financial Management (MAFM), with distinction DeVry University, Keller Graduate School (CPA candidate)	Orlando, FL • June 2008
	Master of Business Administration (MBA) Rollins College, Crummer Graduate School (Executive MBA program)	Winter Park, FL • April 1999
	Bachelor of Music, cum laude University of Tulsa	Tulsa, OK • May 1995